

	A	B	N	O	P	Q	R	S
1	DKT International							
2	MONTHLY SALES REPORT - DECEMBER 2013							
3	1	2	3	4	5	6	7	8
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4	COUNTRY	PRODUCT	DECEMBER	2013 SALES YTD	2012 YTD	CHANGE	2013 ANNUALZD CYP'S	COL. 7 AS % OF ANNUAL TARGET
5	BRAZIL (1991) DANIEL MARUN	CONDOMS	13,535,005	123,642,379	130,136,107	-5%	1,236,424	
6		F-CONDOMS	1,862	66,352	37,678	76%	3,318	
7		MVA KITS (4)	-	45	2	100%	1,080	
8		MVA KITS (8)	-	184	-	100%	8,832	
9		MVA Cannulae	8,265	8,788	-	100%	52,728	
10		LUBE	80,288	528,572	468,492	13%	-	
11		TOTAL CYPs					1,302,381	86%
12	CHINA (1996) JIMMY CAI	CONDOMS	3,941,859	40,946,190	51,036,553	-20%	409,462	
13		ECs	3,675	29,246	51,125	-43%	2,089	
14		IUDs	26,626	142,552	-	100%	627,229	
15		TOTAL CYPs					1,038,780	197%
16	CHINA 2 (West) (2011) NEIL SCHMID	CONDOMS	793,152	1,967,472	-	100%	19,675	
17							19,675	16%
18	RD CONGO (2009) SANDRA GASS	CONDOMS	1,502,036	14,403,576	10,007,510	44%	144,036	
19		OCs	2,407	163,776	126,172	30%	11,698	
20		ECs	-	-	-	0%	-	
21		IMPLANT	2,592	4,702	1,516	210%	23,510	
22		INJECTABLES - (3)	1,559	4,147	588	605%	1,037	
23		IUDs	2,134	13,601	7,477	82%	59,844	
24		MISOPROSTOL (Tablets)	4,592	29,233	-	100%	2,741	
25							242,866	95%
26	EGYPT (2004) ASHRAF FOUAD	IUDs	35,181	390,774	348,260	12%	1,719,406	
27		CONDOMS	20,277	1,464,228	602,130	143%	14,642	
28		CONDOMS(Samples)	-	-	-	0%	-	
29		ECs	14,739	134,699	126,297	7%	9,621	
30		INJECTA- (3)	-	-	-	0%	-	
31		FOAMING TABS	2,544	544,884	887,148	-39%	4,541	
32		FOAMING TABS (Tender)	-	3,000,000	-	100%	25,000	
33		MISOPROSTOL	442,440	11,933,000	15,151,320	-21%	1,118,719	
34		MVA Cannulae	-	-	-	0%	-	
35		OCs	-	95	200	-53%	7	
36		TOTAL CYPs					2,891,935	92%
37	ETHIOPIA (1990) ANDY PILLER	CONDOMS	2,384,424	58,237,073	64,990,765	-10%	580,118	
38		OCs	360,314	3,391,720	3,593,023	-6%	240,349	
39		IUDs	150	195,007	201,252	-3%	435,631	
40		MVA KITS (6)	60	4,420	5,619	-21%	92,124	
41		MISOPROSTOL	34,224	328,500	260,488	26%	9,477	
42		F-CONDOMS	458	7,085	250	2734%	331	
43		ECs	139,356	1,741,656	1,665,879	5%	122,544	
44		IMPLANT	2,250	51,134	144,975	-65%	111,736	
45		INJECTABLES - (3)	288,325	2,525,730	2,304,200	10%	628,158	
46		ORS Sachets	-	2,932,016	2,342,692	25%	-	
47		MIFE/MISO	33,540	185,222	135,295	37%	198,903	
48		LUBE	7,000	66,320	26,130	100%	-	
49		MVA Cannulae	55	7,303	12,735	-43%	23,520	
50		TOTAL CYPs					2,442,890	93%
51	GHANA (2011) KEVIN HUDSON	CONDOMS	579,500	6,093,076	2,358,326	158%	60,931	
52		OCs	18,837	57,194	-	100%	4,085	
53		ECs	-	-	-	100%	-	
54		MIFE/MISO	21,032	133,063	62,446	113%	113,104	
55		IMPLANT	180	4,382	899	387%	8,764	
56		IUDs	160	850	123	591%	3,740	
57							190,624	27%
58	INDIA/BIHAR (1996) DON DOUGLAS	OCs Aspara	97,206	1,526,406	548,076	179%	109,029	
59		INJECTABLE - (3)	9,829	127,650	11,827	979%	31,913	
60		ECs	6,480	49,632	-	0%	3,545	
61		IUDs	1,560	5,640	-	-100%	24,816	
62		IUDs - CLINICAL	1,695	17,603	15,202	16%	77,453	
63		MIFE/MISO	20,850	170,850	-	100%	290,445	
64		MISOPROSTOL	-	-	-	0%	-	
65		STERILIZATIONS	9,947	52,258	42,074	24%	653,225	
66		MTPs	1,478	13,477	10,243	32%	26,954	
67		MTPs - Medical Abortion	51	534	898	-41%	1,068	
68		MVA KITS	-	-	-	0%	-	
69		CONDOMS	1,613,604	14,463,721	16,832,290	-14%	144,637	
70		TOTAL CYPs					1,363,085	50%
71	INDIA/MUMBAI (1992) COLLIN DICK	OCs	686,777	11,123,203	13,984,140	-20%	794,515	
72		Mala - D	-	-	-	0%	-	
73		CONDOMS	4,269,309	46,258,982	90,316,936	-49%	462,590	
74		NIRODH	-	-	218,900	-100%	-	

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78		INJECTABLE - (3)	1,490	105,735	88,710	19%	26,434	
79		ECs	13,405	93,630	135,056	100%	6,688	
82		EXTRA MISO (4 PACK)	-	-	-	0%	-	
83		EXTRA MIFE	-	-	-	0%	-	
84		MVA Cannulae	423	4,516	792	470%	27,096	
85		MVA Aspirator	42	517	101	412%	-	
86		MIFE/MISO	99,260	735,465	446,530	65%	1,250,291	
87		IUDs	19,296	73,790	106,006	-30%	324,676	
88		TOTAL CYPs		-			2,892,288	104%
89	INDONESIA (1996) TODD CALLAHAN	CONDOMS	1,721,235	144,523,936	133,355,524	8%	1,445,239	
90		CONDOMS (Tender)	-	16,999,200	14,850,000	14%	169,992	
91		OCs	1,751,106	25,855,706	22,911,570	13%	1,846,836	
92		INJECTABLE - (3)	50,403	8,468,223	9,339,850	-9%	2,117,056	
93		INJECTABLE - (1)	123,818	4,689,418	3,476,160	35%	390,785	
94		IUDs	4,053	184,661	158,732	16%	812,508	
95		IUDs (Tender)	-	620,000	480,933	29%	2,728,000	
96		LUBE	6,400	8,107,340	75,601	10624%	-	
97		F-CONDOMS		8,785	6,288	0%	439	
98		F-CONDOMS (Tender)		-	250,000	100%	-	
99		IMPLANT		7,069	8,402	-16%	28,276	
100		ECs		21,357	36,444	-41%	1,526	
101		MVA PLUS (8)	6	694	265	162%	33,312	
102		MVA Single (6)	5	801	1,224	-35%	28,836	
103		MVA Cannulae	25	1,152	6,646	-83%	6,912	
104		MISOPROSTOL	11,000	370,330	211,950	75%	34,718	
105		TOTAL CYPs					7,101,520	101%
106	MALAYSIA (1991)	CONDOMS	-	1,076,400	4,692,240	-77%	10,764	
107	AMBROSE ALAGIRI	TOTAL CYPs					10,764	23%
108	MEXICO 2003 KARINA DE LA VEGA	CONDOMS	1,006,270	20,724,320	15,064,187	38%	207,243	
109		CONDOMS (Tender)	210,000	410,000	-	100%	4,100	
110		CONDOMS (Guatemala)	14,400	455,640	-	100%	4,556	
111		F-CONDOMS	-	-	24	0%	-	
112		ECs	1,304	27,678	-	100%	1,977	
113		IUDs	253	41,160	-	100%	181,104	
114		MISOPROSTOL	24	10,248	13,524	-24%	961	
115		TOTAL CYPs					399,941	117%
116	MOROCCO (2010)	CONDOMS	1,036	125,502	152,327	-18%	1,255	
117	MAURICE KUPFER	IUDs	1,019	10,233	2,099	388%	45,025	
118							46,280	132%
119	MOZAMBIQUE (2008) MARIE - ALIX VANLENSI	IUDs		2,487	6,613	-62%	10,943	
120		MISOPROSTOL	4,230	61,470	74,580	-18%	5,763	
121		MVA		166	288	-42%	7,968	
122		MVA Cannulae		-	703	-100%	-	
123		OCs	5,070	140,937	91,427	54%	10,067	
124		INJECTABLES - (3)	570	8,510	6,550	100%	2,128	
125		ECs	460	52,292	29,139	79%	3,735	
126		CONDOMS	240,624	2,619,368	5,280,804	-50%	26,194	
127		IMPLANT	500	8,362	16,201	-48%	33,448	
128		TOTAL CYPs					100,245	21%
129	NIGERIA (2012)	CONDOMS	-	-	-	100%	-	
130	DIMOS SAKELLARIDIS						-	0%
131	PAKISTAN (2012) JUAN GARCIA	CONDOMS	651,132	4,545,204	1,310,592	247%	45,452	
132		OCs	30,191	158,448	-	100%	11,318	
133		ECs	4,940	43,373	-	100%	3,098	
134		MIFE/MISO		-	-	100%	-	
135		MISOPROSTOL	90,300	810,795	-	100%	76,012	
136		MVA Cannulae (8)	126	383	-	100%	18,384	
137		INJECTABLES - (1)	1,080	6,143	-	100%	512	
138		INJECTABLES - (3)	1,820	10,375	-	100%	2,594	
139		IMPLANT		-	-	100%	-	
140		IUDs	4,000	28,680	2,860	903%	126,192	
141							283,562	41%
142	PHILIPPINES (1990) PATRICK LOUVEL	CONDOMS	4,557,820	34,075,028	34,434,110	-1%	340,750	
143		OCs	4,810,115	26,532,624	29,942,843	-11%	1,895,187	
144		INJECTABLES - (3)	295,406	1,270,208	1,460,530	-13%	317,552	
145		LUBE	114,844	843,667	827,057	2%	-	
146		IUDs	421	15,533	21,968	-29%	68,345	
147		TOTAL CYPs					2,621,835	87%
148	SUDAN (2005) RORY HARRINGTON	OCs	-	270,361	367,723	-26%	19,312	
149		CONDOMS	-	1,354,400	1,111,392	22%	13,544	
150		INJECTABLES - (3)	-	-	-	0%	-	

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160		IMPLANT	-	4,633	7,156	-35%	13,899	
161		IUDs	-	13,864	178,600	-92%	61,002	
162		MVA KITS	-	1,453	17,189	-92%	69,744	
163		MVA Cannulae	-	127	-	100%	762	
164		MISOPROSTOL	-	360,000	412,400	-13%	33,750	
165		TOTAL CYPs					212,012	13%
166	THAILAND (2009) ROBERTO PADUA	CONDOMS	121,464	1,296,576	1,033,510	25%	12,966	
167		OCs	26,000	239,224	249,576	-4%	17,087	
168		INJECTABLES - (3)		-	-	0%	-	
169		IUD	172	7,220	5,367	35%	31,768	
170		LUBE	-	272,106	123,408	120%		
171		TOTAL CYPs					61,821	86%
172	TURKEY (2008) YAKUP AYDOGAN	CONDOMS	379,660	5,075,914	3,544,234	43%	50,759	
173		F-CONDOMS		-	-	0%	-	
174		OCs		-	-	0%	-	
175		IUDs	795	21,745	-	100%	95,678	
176		LUBE (tubes)	2,192	12,774	9,326	37%	-	
177		TOTAL CYPs					146,437	45%
178	VIETNAM (1993) Michael Evans	CONDOMS	275,256	7,714,856	19,150,330	-60%	77,149	
179		OCs	174,550	2,502,375	4,433,040	-44%	178,741	
180		F-CONDOMS	-	-	-	0%	-	
181		ECs	-	4,184	78,145	-95%	299	
182		INJECTABLES - (3)	-	-	775	-100%	-	
183		SYRINGES	-	-	1,177,576	-100%	-	
184		IUDs	-	5	43,699	-100%	22	
185		MVA KITS (3 Cannulae)	-	-	129	0%	-	
186		MVA KITS (4 Cannulae)	-	323	2	16050%	7,752	
187		MVA KITS (6 Cannulae)	-	-	3	-100%	-	
188		MVA Cannulae	-	31	3,036	-99%	186	
189		IMPLANT	-	-	1	-100%	-	
190		MIFE/MISO	-	104	58,726	-100%	177	
191		MISOPROSTOL	-	-	13,423	-100%	-	
192		MIFEPRISTONE	-	-	-	0%	-	
193		TOTAL CYPs					264,325	132%
194	TOTAL						23,633,266	81%
195								
196								
197	PRODUCTS	2013	PRODUCTS		2013	CLINIC PROCEDURES		2013
198	CONDOMS	548,473,041	MIFE/MISO		1,224,704	STERILIZATIONS		52,258
199	F-CONDOMS	82,222	MISOPROSTOL		13,903,576	MTPs		14,011
200	OCs	71,962,069	MIFEPRISTONE		-			
201	ECs	2,197,747	MVA KITS (8)		2,497			
202	INJECTABLES (1)	4,695,561	MVA KITS (3)		0			
203	INJECTABLES (3)	12,520,578	MVA KITS (4)		368			
204	IUDs	1,785,405	MVA KITS (6)		5,221			
205	IMPLANTS	80,282	MVA CANNULAE		22,300			
206	FOAMING TABS	3,544,884	MVA ASPIRATOR		517			
207	SYRINGES	-	ORAL DAMS		-			
208	LUBE	9,830,779	ORS SASCHETS		2,932,016			